liz@lizscottdesigns.com lizscottdesigns.com • @lizscottdesigns linkedin.com/in/lizscottdesigns

With a diverse background in design, retail, hospitality, and education markets, I craft compelling brand experiences that captivate audiences and drive business growth. By blending design, strategy, innovation, and storytelling, I lead teams, shape brand identities, and develop high-impact campaigns that drive engagement. Whether refining brand narratives, building digital experiences, or leveraging Al-driven tools, I bring a future-focused approach to creative leadership.

# EXPERIENCE

## LIZ SCOTT DESIGN(S)

PRINCIPAL | CREATIVE DIRECTOR 2021-PRESENT

- **CREATIVE LEAD**: Leads a team of four creatives in branding, marketing, and design, developing impactful campaigns that drive interaction and revenue.
- BRAND STRATEGIST: Directs brand positioning and narrative development to create compelling visual identities, strengthen brand connection, and expand market presence.
- DIGITAL INNOVATOR: Utilizes AI-driven tools to enhance social media content creation, automate workflows, and improve audience targeting, enabling greater content output.
- BUSINESS CONSULTANT: Guides business strategies, advising clients on wholesale, retail expansion, and competitive market positioning, fostering long-term sustainability.
- PROJECT MANAGER: Oversees project lifecycles, ensuring seamless execution, clear communication, and timely delivery while streamlining workflows and budget management to optimize resources and enhance operational efficiency.

### THE LEARNING AGENDA

SENIOR MARKETING AND DESIGN CONSULTANT 2021-PRESENT

- **DESIGN DIRECTOR**: Directs design strategy and execution for a team of 20+ consultants, managing multimillion-dollar education clients and delivering strategic print, web, and marketing solutions.
- PROJECT MANAGER: Oversees large-scale creative projects from concept to completion, ensuring
  alignment with client objectives, on-time delivery, and budget adherence while enhancing processes
  across internal teams and external partners.
- DIGITAL STRATEGIST: Led a website optimization initiative that resulted in a 10,000% increase in website traffic, significantly improving client visibility and engagement.

### DON DRUMM STUDIOS & GALLERY

MARKETING DIRECTOR | ART DIRECTOR | GRAPHIC DESIGNER | DESIGN INTERN 1999-2021

- CREATIVE DIRECTOR: Led creative direction and marketing strategies, managing a team of five to drive substantial revenue growth and digital reach.
- E-COMMERCE STRATEGIST: Developed the company's first e-commerce platform and spearheaded its expansion, increasing web sales by 207% in 2020 and 140% in 2021.
- SOCIAL MEDIA LEAD: Expanded social media presence by 200%, introducing innovative campaigns—including flash sales—that drove a 356% revenue boost while coordinating efforts across marketing and design teams.
- CAMPAIGN MANAGER: Spearheaded integrated campaigns in collaboration with PR, sales, and product teams to strengthen brand visibility and customer connections.

page two

## *"If Akron could clone anyone, LeBron James comes to mind first. Then, perhaps, is Liz Remmel (now Scott)." – Mike Rasor, Akron Beacon Journal, May 18, 2006*

#### LOVELY SOMETHINGS

OWNER | CREATIVE DIRECTOR 2009-2020 (STOREFRONT 2014-2019)

- BRAND LEADER: Guided a team of seven in building an award-winning stationery boutique, leading marketing and design strategies and trend-driven merchandising that fueled 34-60% sales growth.
- CREATIVE DESIGNER: Directed creative projects, including product development and nationally recognized wedding paper designs, while enhancing customer experience through events.
- PROJECT DESIGNER: Managed collateral for 50+ weddings annually, overseeing timelines, budgets, and client/vendor relationships to ensure seamless execution. Pivoted to develop a subscription box program during the pandemic, boosting retention, driving revenue growth, and bringing joy!

#### **IMMIX STUDIO**

PRESIDENT | CREATIVE DIRECTOR 2004-2020

 MULTI-BRAND CREATIVE: Organized and managed multi-location teams and freelancers, driving creative excellence across graphic design, marketing initiatives, and multi-channel branding for 70+ clients while developing print and digital assets to enhance brand visibility and customer engagement.

## EDUCATION

#### **KENT STATE UNIVERSITY** KENT, OHIO School of Visual Communication Design BACHELOR OF ARTS VISUAL COMMUNICATION DESIGN MINOR MARKETING

OHIO UNIVERSITY ATHENS, OHIO Scripps College of Communication PHOTOJOURNALISM

### S K I L L S

**Creative Direction** Art Direction, Graphic Design, Brand Design, Advertising, Packaging, Photography, Print Design, Product Design, Social Media Design, Typography, Web Design

Marketing Direction Brand Development, Copywriting, Digital Marketing, Direct Mail Marketing, E-Commerce, Email Marketing, Marketing Strategy, Social Media Marketing

**Project Management** Operations Direction, Account Management, Business Development, Competitive Analysis, Market Research, Process Improvement, Resource Development, Strategic Partnerships **Technology** Adobe Creative Suite, Asana, Canva, Figma, Hootsuite, Jira, OpenAI, Salesforce, WordPress

### N O T A B L E S

Indigo Design Awards (International) Winner. Branding for Food 2025 Hudson County (NJ) Arts in Education Program Peer Review Panelist 2025

Greeting Card Association's Louie Awards Judge 2021 Child Guidance & Family Solutions Trustee 2009–2014

Summit Artspace Advisory Committee 2005–2012

Akron Area's Woman of the Year Awards Woman to Watch 2006

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